Identifying Funders

**Foundation Center:** [http://foundationcenter.org/](http://foundationcenter.org/)
Great database resource, especially Foundation Directory Online.
Also great workshops, library, online tools, etc.
Check with your local library, school district, or university for online access.

**MetaSoft**
Similar to Foundation Center, great mapping ability.

**Guidestar:** [http://www2.guidestar.org/](http://www2.guidestar.org/)

**Community of Science:** [http://www.cos.com/](http://www.cos.com/)

**Community Foundations** — regional resource
“Donor-Advised Funds” & “Corporate-Advised Funds”
Some internal initiatives

Proposal Development

Start with the budget!

Letter of Intent – one or two pages maximum: general summary.

Full proposal:
- Purpose/Need
- Project Plan (Scope)
- Goals, Objectives, & Outcomes
- Methodology (objective > method > task)
- Stakeholders
- Evaluation & Assessment
- Dissemination, Sustainability, Contingency